



SEATTLE PAINE FIELD INTERNATIONAL AIRPORT

Air Carrier Incentive Program

The Air Carrier Incentive Program (Program) is intended to encourage new non-stop air service, promote competition, and improve or enhance existing commercial air service at the Seattle Paine Field International Airport (PAE) of Snohomish County.

Definitions:

Application – The written request to participate in the Program submitted by a qualifying air carrier for eligible service. The Application can be found in Appendix A.

Air Carrier – Any airline duly certificated by the U.S. Department of Transportation and Federal Aviation Administration under Title 14 of the Code of Federal Regulations Part 121, 129, 135, or 380 that has signed has provided insurance per the airport’s minimum standards and a valid lease with the commercial terminal operator.

Currently: For the purposes of this policy, “currently” means the time immediately prior to the approval of the incentive application.

Incumbent Carrier: An air carrier currently providing air service to PAE.

Landing Fee – The amount calculated per 1,000 pounds of maximum landing weight. The Landing Fee is evaluated yearly and is published in PAE’s Aircraft Rate Schedule.

New Entrant Carrier: An air carrier that is not currently providing any air service to PAE. After one year, the New Entrant is considered an Incumbent Air Carrier.

New Service: Any nonstop service to an airport destination that has not been served for at least 12 months or is not currently served with nonstop service from PAE or any service to PAE by a new entrant carrier.

Nonstop: A direct service to a city. “Through” service such as PAE-LAX-OGG is not considered new service to OGG.

Preexisting Service: Service to any airport destination that is currently served nonstop from PAE. An airport destination served nonstop only in one season is considered not currently served nonstop during the off-season.

Seasonal Service: Nonstop service that is offered for less than 7 months of the calendar year.

Program Period:

The Program is effective for a one-year period commencing May 7, 2025, and ending May 7, 2026. The conclusion of the Program period will not terminate the incentives provide to an air carrier if the incentive commenced within the Program period. The Program will be reviewed and approved annually.

Qualifying Criteria:

Incentives will be offered for year-round or seasonal new service as defined as:

- Any nonstop service to an airport destination not currently served with nonstop service from PAE; or
- Any service to PAE by a new entrant carrier

Year-round service must be maintained for 12 consecutive months. Seasonal service must be maintained for a minimum of three consecutive months.

Landing Fee Waivers:

PAE offers eligible air carriers aircraft landing fee waivers for the first year of service on any new service. The incentive period begins on the first day of service and continues for three hundred and sixty five (365) consecutive calendar days for year-round or seasonal service.

To qualify for incentives, an annual or seasonal route must be operated a minimum of twice weekly through the duration of the promotional period.

Any additional frequencies added to the new service by the same qualifying carrier during the promotional period will qualify for the waiver through the end of the promotional period.

An air carrier that voluntarily suspends or terminates service before the end of the promotional period, as specified on the application, will be required to pay the waived landing fees.

Application Process:

Air carriers seeking to participate in the Program must complete an application prior to commencement of the qualifying service. The application is attached as Appendix A.

Submissions shall be sent electronically to Nickolis Landgraff, Airport Business Manager, at Nickolis.Landgraff@snoco.org

The application must be approved by the Airport Director.

Program Terms, Conditions, and Limitations:

PAE reserves the right to modify or cancel this program at any time.

PAE reserves the right to limit an incentive on a specific route to the first air carrier to establish service, defined as the first air carrier to sign an incentive agreement.

To qualify for incentives, air carriers must be current on payment of airport rates and charges.


As per the FAA Air Service Incentive guidance, PAE can use their own discretion when choosing whether to offer incentives for a carrier to restart service that the same carrier had offered previously but canceled due to extraordinary external circumstances (e.g., an extreme natural, manmade, or public health crisis, such as hurricanes, terrorism, or pandemic).

The following are not eligible to receive incentives under this Program:

- Up-gauging on new or existing service
- Part 121 Air Carrier operators with cargo only flights
- Charter Operations under Part 121, 135, and 380

Adopted:

Marcy,
Joshua



Digitally signed by
Marcy, Joshua
Date: 2025.05.07
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Airport Director- Seattle Paine Field International Airport
Joshua Marcy, AAE



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Air Carrier Information

Air Carrier:	Click or tap here to enter text.
Destination of New Non-stop Service (i.e., PAE-XXX)	Click or tap here to enter text.
Flight Numbers for Route:	Click or tap here to enter text.
Effective Start Date of New Service and Duration:	Click or tap here to enter text.
Schedule (days of week, frequency, year-round or seasonal, departure and arrival times):	Click or tap here to enter text.
Proposed Aircraft Equipment and Seat Capacity for Eligible Service:	Click or tap here to enter text.
Maximum Landing Weight(s) for Each Aircraft:	Click or tap here to enter text.
Air Carrier Representative Name:	Click or tap here to enter text.
Air Carrier Representative Signature:	Click or tap here to enter text.
Date:	Click or tap here to enter text.

Airport Director Approval

Comments: Click or tap here to enter text.	<input type="checkbox"/> Approve <input type="checkbox"/> Deny
Name:	Click or tap here to enter text.
Signature:	Click or tap here to enter text.
Date	Click or tap here to enter text.